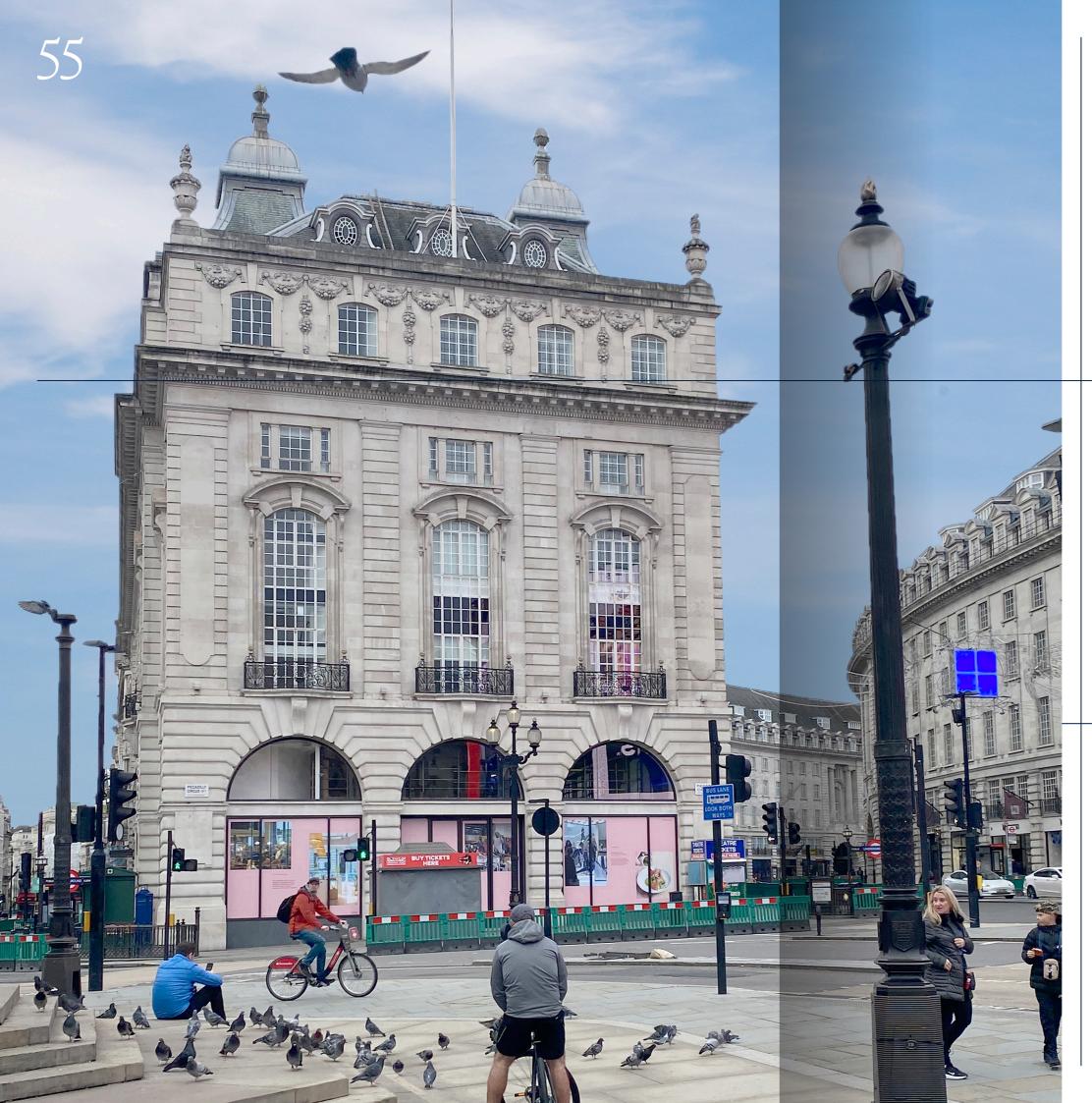
55

Nº 55 REGENT STREET

THE CROWN ESTATE



Nº 55 REGENT STREET

It's the place where the West End comes together.

A RARE OPPORTUNITY TO ACQUIRE UP TO 33,000 SQ FT OF RETAIL SPACE IN THE HEART OF CENTRAL LONDON.



...and the only place to be in Central London.

Regent street, the world's first purpose built shopping street, is one of the most prestigious lifestyle destinations in the world.

In all, it has a street frontage of two kilometres, & 1.5 million sq ft of retail & lifestyle, housing world-class flagship stores, wellness experiences & hospitality.

Regent Street is neighboured by a network of smaller streets that are home to independent brands & some of London's best drinking & dining.







Our aim is to cement our reputation as a global destination. In all that we do, we aim to set ourselves apart. We are proud of our exceptional heritage & history & honour it with integrity.

We lead the way in creating brilliant, forwardlooking places & continuously welcome 'firsts' to the street alongside brands with historical heritage who have continued to innovate.

Famous for curated & hand-crafted retailing, St James's is equally renowned for its world-class dining, galleries & auction houses. Over three hundred years in the making- & still evolving -St James's is a neighbourhood unlike any other.

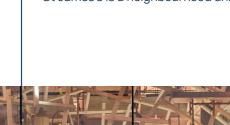




















Street Life.

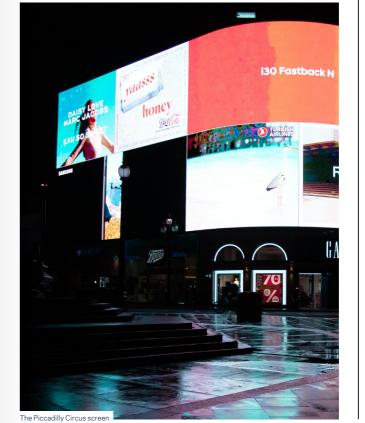
West End events & on-street activation

Every year on Regent Street & in St James's, The Crown Estate host a series of tailored events & marketing initiatives, driving footfall, brand exposure shopping & dining into the West End.











The Piccadilly Circus screen. The big picture.

- 55 Regent Street is situated next to the Piccadilly Cirus billboard
- 100 million estimated people pass through Piccadilly Circus station each year
- A global destination consistently viewed on the world stage whenever Central London is mentioned
- 200,000 tweets of lights a day
- 1.59 billion Estimated media coverage reach when the new lights were switched on







What's around the area?

CROWN ESTATE OWNED PROPERTIES

SOHO





Regent Street

Personal and the second second

Savile Row

MAYFAIR

Shop

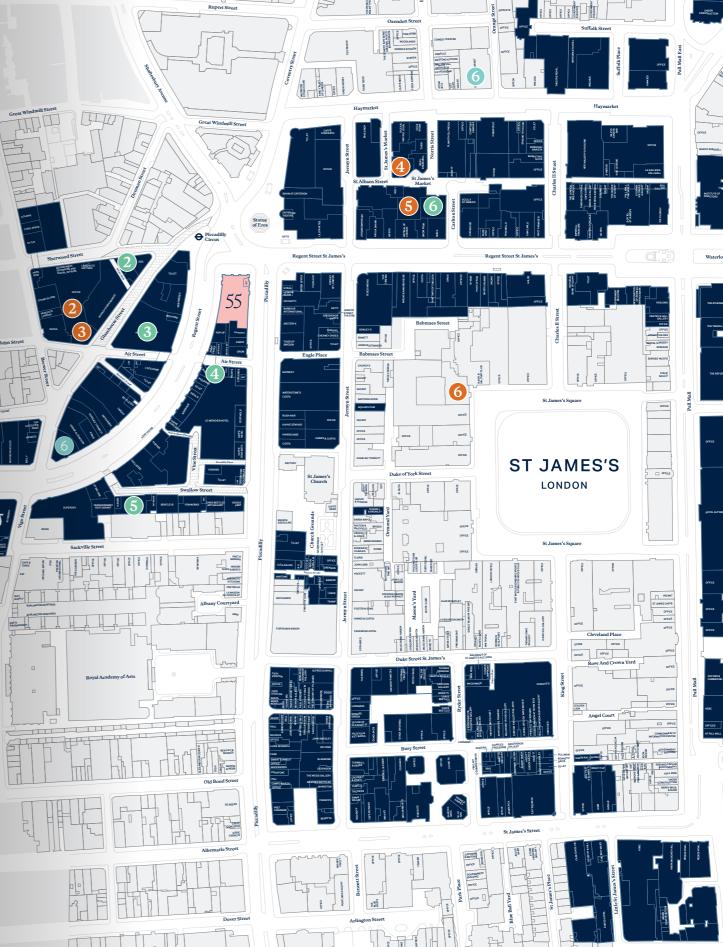
- 1 MICROSOFT
- 2 APPLE
- A MICHAEL I
- 3 MICHAEL KORS
- 4 DOVER STREET MARKET
- 5 BURBERRY
- 6 MULBERRY

Eat

- 1 SABOR
- 2 BRASSERIE ZÉDEL
- 3 HOTEL CAFÉ ROYAL
- 4 HAWKSMOOR
- 4 HAWKSMOOR
- GAUCHOAQUAVIT

Work

- BBH
- 2 TELEFONICA
- 3 TWITTER
- 4 FORMULA 1
- 5 THE CARLYLE GROUP
- 6 RIO TINTO



Who's visiting the area...

Footfall statistics*

51.9 m

ANNUAL FOOTFALL AT PICCADILLY CIRCUS

57%/43% 57%

FEMALE VS MALE FOOTFALL ON REGENT STREET

77%

OF VISITORS TO THE AREA ARE THERE TO SHOP

33%

OF VISITORS TO PICCADILLY ARE THERE TO GO SHOPPING 186,600

AVERAGE WEEKLY FLOW ON REGENT STREET
(between Oxford Circus & Piccadilly Circus)

WITH AN AGE RANGE OF 25-44 WITH 35% AT 45+ & 10% AT 16-24

26%

ARE THERE TO EAT OR DRINK

41%

OF SHOPPERS ARE TO THE AREA ARE INTERNATIONAL TOURISTS

Key performance benchmarks

12 visits

VISITS PER CUSTOMER ANNUALLY TO THE STREET

£152 (including VAT)

AVERAGE GROUP SPEND ON REGENT STREET

79 minutes

DWELL-TIME OF SHOPPERS ON REGENT STREET

50%

OF VISITORS USE THE UNDEGROUND TO GET TO REGENT STREET

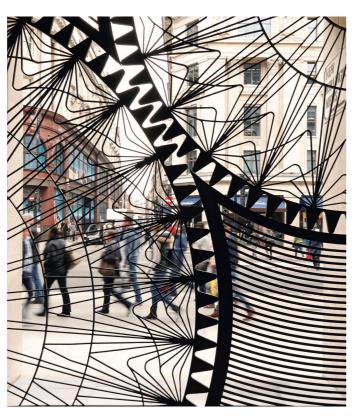


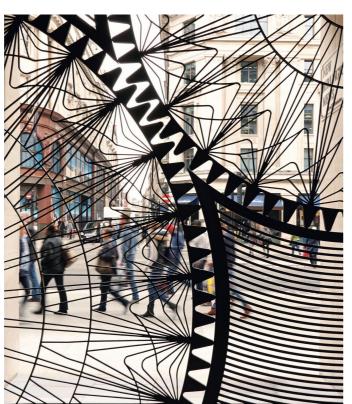


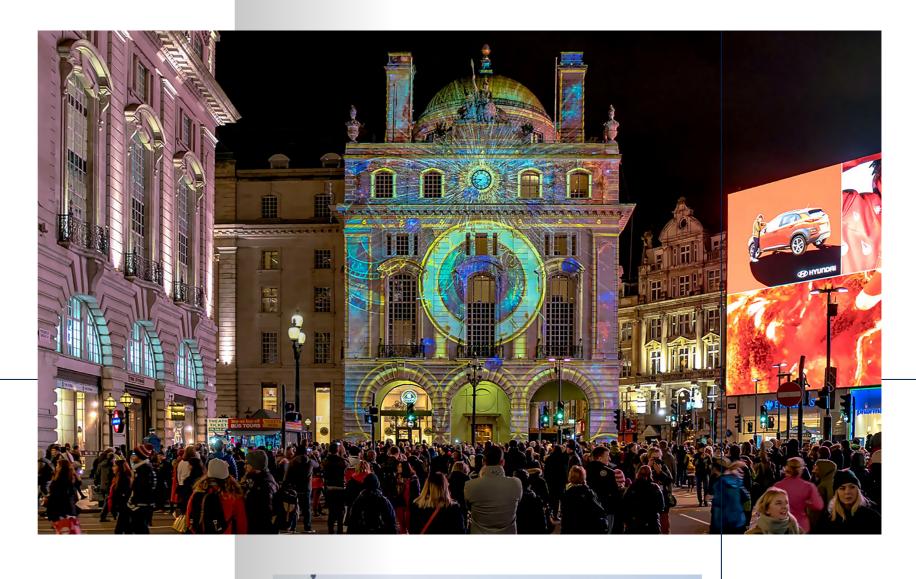
The Crown Estate is a £14 billion UK real estate business with a portfolio unlike any other.

It includes some of central London's best places to work, shop & visit; brilliant destinations across the country & offshore wind. We also have a substantial rural & coastal portfolio, & manage the seabed around England, Wales & Northern Ireland.

We actively manage our portfolio to deliver strong returns for the nation's finances. We also take a long-term view, working alongside our customers, partners & communities to create great experiences.





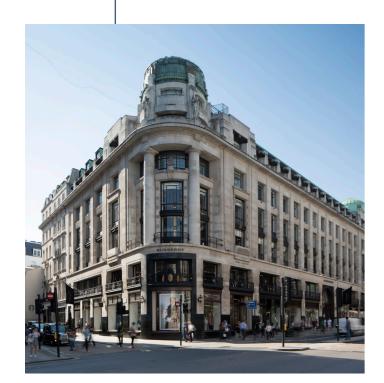




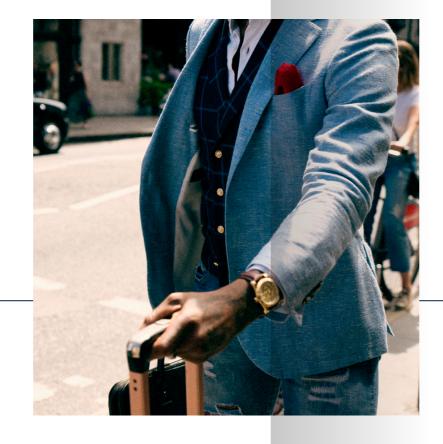
THE CROWN ESTATE

Key benefits of working with The Crown Estate include:

- International awareness
- Domestic & tourist shoppers
- Single ownership estate
- One of the most sought after global retail destinations
- Springboard into other European markets
- Marketing exposure of Piccadilly Circus
- Prestige of Regent Street & St. James's as destinations



Our Central London portfolio includes Regent Street & St James's totaling 10 million sq ft of space & is valued in excess of £8 billion.







ST JAMES'S

LONDON

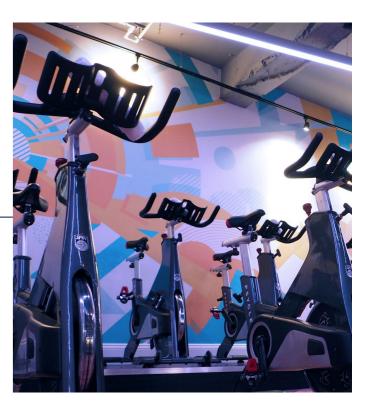


We are the largest property owner in London's West End.

We are continually investing to enhance this world-class destination, & creating the places & experiences that people truly want.

Across Regent Street & St James's, we bring together the very best in retail, dining, lifestyle & entertainment, combining British icons, international leaders & bespoke boutiques.





FOR INFORMATION OR LEASING **ENQUIRIES, PLEASE CONTACT:**

THE CROWN ESTATE

Katerina Mercury

katerina.mercury@thecrownestate.co.uk T: +44 (0) 20 7851 5203 M: +44 (0) 7850 644 020

Leanne Catterall

leanne.catterall@thecrownestate.co.uk T: +44(0)2078515313 M: +44 (0) 7586 570 843

Tom Ridge

tom.ridge@thecrownestate.co.uk T: +44 (0) 20 7851 5243 M: +44 (0) 7407 295 969

CBRE

Ed Humbert

ed.humbert@cbre.com T: +44 (0) 20 7182 2022 M: +44 (0) 7799 583 393

Aron Samra

aron.samra@cbre.com T: +44 (0) 20 7182 2744 M: +44 (0) 7771 815 152

Erin Mcdonald

erin.mcdonald@cbre.com T: +44 (0) 20 7182 2586 M: +44 (0) 7714 145 967





